

# ICMA **executive** education

**The combination of over three decades of market experience and academic expertise gives ICMA a unique advantage in the provision of quality training and education for the financial markets**

Since the inception of its European Seminar in 1974, the International Capital Market Association (ICMA) has been committed to providing high quality ICMA Executive Education to its members and to the market at large. The establishment by the Association of the ICMA Centre at the University of Reading in 1991, and its subsequent financial support, has succeeded in creating an institution which is setting the standards in financial markets training and education.

All ICMA's Executive Education training courses are under the academic supervision of the ICMA Centre and its faculty, a team comprising highly qualified academic, professional and industry experienced staff.

The full suite of ICMA Executive Education programmes caters for front office, middle office and operations staff from introductory to specialist levels of learning.

## Programme Recognition

ICMA Executive Education courses are accredited under the Solicitors Regulation Authority (formerly The Law Society's) CPD Scheme. Solicitors may claim CPD credit for their attendance on the full suite of programmes.



Course participants can also qualify for credit hours under the guidelines of the CFA Institute Continuing Education Programme.

The two premier professional certificates, the IFID and the OCP are both recognised qualifications for the front office and operations areas. Both are "Recommended Exams" on the Wholesale Banking list and have also met the "Appropriate Exam" standards for their respective areas, compiled by the FSSC (Financial Services Skills Council, United Kingdom).

## Book today:

[www.icmacentre.ac.uk/exec\\_registration/](http://www.icmacentre.ac.uk/exec_registration/)

## Contact:

International Capital Market Association  
Mike Kirkman

Tel: +44 20 7213 0310

E-mail: [education@icmagroup.org](mailto:education@icmagroup.org)

[www.icmagroup.org](http://www.icmagroup.org)

ICMA Centre, University of Reading  
John Evans

Tel: +44 118 378 6498

E-mail: [j.evans@icmacentre.ac.uk](mailto:j.evans@icmacentre.ac.uk)

[www.icmacentre.ac.uk](http://www.icmacentre.ac.uk)

## Other courses

ICMA also offers a suite of courses focusing on sales and presentation skills for the financial markets:

**Successful Sales**

**Mastering Mandates**

**Management & Mentoring**

For full details and registration visit:  
[www.icmagroup.org](http://www.icmagroup.org) and go to the Education section.

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## Introductory programmes

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### Financial Markets Foundation Course (FMFC)

This certificate provides a comprehensive introduction to the financial markets, covering the principal participants, market structure and the main financial securities and derivatives.

### Securities Operations Foundation Course (SOFC)

This certificate provides new entrants with a thorough knowledge of the life cycle of a securities transaction and an understanding of the processing and operations function.

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**3 day** classroom courses, including an exam

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**Venues:** London, Luxembourg and other European centres to be announced

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## Intermediate programmes

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### International Fixed Income and Derivatives (IFID) Certificate

Established and continually evolving for over thirty years, the IFID Certificate is a proven, internationally recognised standard of competence that puts emphasis on developing practical skills for trading, investment and risk management. It can be embedded into employers' training and development programmes to ensure that staff are fully up-to-date with knowledge of the key fixed income instruments, derivatives and markets.

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**6 day** residential course with the exam on the final day OR distance learning plus exam (both have a maximum six month study period).

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**Venues:** Barcelona (2 courses per year, April & October) and South Korea (August)

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### Operations Certificate Programme (OCP)

This certificate is for operations practitioners within their first ten years in the industry, who would benefit from a broader knowledge of the various operational functions. It develops the candidate's ability to follow the lifecycle of a securities transaction from clearing and settlement through to asset servicing and beyond. Candidates who gain this qualification are therefore recognised to have achieved a level of professional competence that ensures they can quickly adapt and add value to the business.

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**6 day** residential course with the exam on the final day

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**Venue:** Brussels (1 course per year, March)

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### Primary Market Certificate (PMC) Programme

Primarily aimed at people working in the origination, syndication and transaction management areas of investment banks or securities houses as well as lawyers and borrowers, this certificate examines the entire life cycle of bond issuance, from considering the financing choices through to the closing of transactions in the marketplace. Theoretical principles and practical case studies provide candidates will all the requisite tools to add value to their company's activities in the primary markets.

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**5 day** classroom including exam

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**Venues:** London (2 courses per year, May & November) and the Middle East

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## Specialist courses

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The following specialist courses are scheduled publicly in financial centres worldwide.

Both Introductory and Specialist courses are available for in-house delivery.

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Collateral Management

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Commodities - An Introduction

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Commodities - Trading and Investment Strategies

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Corporate Actions - An Introduction

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Corporate Actions - Operational Challenges

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Credit Default Swaps (CDS) - An Introduction

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Credit Default Swaps (CDS) - Operations

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Derivatives Operations

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Global Custody

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Inflation-linked Bonds and Structures

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Operational Risk Fundamentals

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Securities Lending & Borrowing

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Securitisation - Understanding the Mechanics

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Technical Analysis and Inter-Market Trading

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For full descriptions of each course, including specific learning objectives, course outlines and course tutors, visit: [www.icmagroup.org](http://www.icmagroup.org) and click on the Education button.